



Tennessee Farm Facts

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In Cooperation with Tennessee Department of Agriculture

Cash Receipts Farm Income and Value Prices Received
Mushrooms Farm Labor Livestock Slaughter Wheat Prices Hay Prices

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Tennessee Soybean Cash Receipts Claim Top Spot in 2009

On the strength of the highest soybean production since 1979, soybeans became Tennessee's number one crop in terms of cash receipts in 2009. Lower marketings and cash receipts for cattle and calves resulted in that commodity not being ranked number one for the first time since 1982. Tennessee cash receipts for all commodities totaled \$2.84 billion in 2009, down 4 percent from 2008's total of \$2.96 billion. Crop cash receipts, at \$1.70 billion was 6 percent above 2008 total of \$1.61 billion, and was 60% of total cash receipts. Soybeans led the way at \$564.6 million, ranking number one in the State, while corn, at \$251.2 million, remained at number five. Cotton rose to number six, with a total of \$145.8 million. Livestock cash receipts, at \$1.14 billion, declined 16% during 2009, and represents 40% of the total cash receipts for the State. Broilers ranked second with cattle and calves at number three followed by Greenhouse/Nursery at number 4. Tennessee ranked 30 in the U.S. in livestock and products cash receipts, 27 in crops, and 30 for all commodities during 2009.

Leading Commodities for Cash Receipts, Tennessee, 2008-2009¹

Rank	2008			2009		
	Item	Value of Receipts	% of Total	Item	Value of Receipts	% of Total
		\$1,000			\$1,000	
	All Commodities	2,957,280	100.0	All Commodities	2,841,387	100.0
	Livestock & Products	1,345,980	45.5	Livestock & Products	1,136,675	40.0
	Crops	1,611,300	54.5	Crops	1,704,712	60.0
1	Cattle & Calves	534,093	18.1	Soybeans	564,593	19.9
2	Broilers	458,510	15.5	Broilers	442,148	15.6
3	Soybeans	335,642	11.3	Cattle & Calves	423,767	14.9
4	Greenhouse/Nursery	291,689	9.9	Greenhouse/Nursery	291,689	10.3
5	Corn	275,033	9.3	Corn	251,209	8.8
6	Wheat	217,452	7.4	Cotton	145,846	5.1
7	Dairy Products	190,688	6.4	Dairy Products	127,605	4.5
8	Cotton	149,974	5.1	Tobacco	106,570	3.8
9	Tobacco	100,257	3.4	Wheat	105,346	3.7
10	Hay	84,610	2.9	Hay	82,741	2.9
11	Eggs	42,815	1.4	Tomatoes	44,880	1.6
12	Hogs	39,848	1.3	Hogs	39,489	1.4
13	Tomatoes	38,080	1.3	Eggs	38,665	1.4
14	Snap Beans	12,444	0.4	Snap Beans	7,812	0.3
15	Grain Sorghum	7,008	0.2	Apples	2,739	0.1
16	Peaches	2,528	0.1	Sheep & Lambs	1,968	0.1
17	Sheep & Lambs	1,709	0.1	Aquaculture	1,628	0.1
18	Farm Chickens	1,649	0.1	Farm Chickens	1,554	0.1
19	Apples	1,423	0.0	Squash	1,272	0.0
20	Squash	1,356	0.0	Honey	839	0.0

¹ All data subject to revision the following year. Source: Economic Research Service, U.S. Department of Agriculture, August 2010.

Farm Income and Value Added Data: Tennessee, 2007-2009

Item ¹	2007	2008	2009
Value of Crop Production	1,157,287	1,891,534	1,802,498
+ Value of Livestock Production	1,305,387	1,277,154	1,185,894
+ Revenues from Services and Forestry	810,634	883,305	948,452
= Value of Agricultural Sector Production	3,273,308	4,051,993	3,936,844
- Purchased Inputs	2,188,599	2,356,567	2,192,108
Farm origin	694,559	756,359	685,746
Manufactured inputs	604,782	691,385	611,573
Other purchased inputs	889,258	908,823	894,789
+ Net Government Transactions	137,634	47,195	107,454
+ Direct Government payments	306,746	224,023	265,398
- Motor vehicle registration & licensing fees	18,981	12,347	13,333
- Property taxes	150,131	164,481	144,611
= Gross Value Added	1,222,343	1,742,621	1,852,190
- Capital Consumption	688,191	726,632	769,451
= Net Value Added	534,152	1,015,989	1,082,739
- Payments to Stakeholders	425,661	427,654	429,848
Employee Compensation (Hired Labor)	229,361	219,054	206,374
Net Rent Rec'd by Nonoperator Landlords	-32,230	-24,474	-10,725
Real Estate and Nonreal Estate Interest	228,530	233,074	234,199
= Net Farm Income	108,491	588,335	652,891

¹ Value of agricultural sector production is the gross value of the commodities and services produced within a year. Net value-added is the sector's contribution to the National economy and is the sum of the income from production earned by all factors-of-production, regardless of ownership. Net farm income is the farm operators' share of income from the sector's production activities. The concept presented is consistent with that employed by the Organization for Economic Cooperation and Development. Source: Economic Research Service, U.S. Department of Agriculture, July 2010.

Prices Received by Farmers: Tennessee & U.S., August 2010 with Comparisons

Commodity	Unit	Tennessee			United States		
		August 2009	July ¹ 2010	August ² 2010	August 2009	July ¹ 2010	August ² 2010

Dollars Per Unit

Field Crops

Winter Wheat	bu.	3.87	5.15	n/a	4.67	4.47	5.60
Corn	bu.	3.58	3.86	4.00	3.33	3.49	3.65
Cotton Lint	lb.	⁴	.673	⁵	.477	.673	.626 ³
Soybeans	bu.	10.60	9.96	10.30	10.80	9.79	10.10

Livestock

All beef cattle	cwt.	71.20	84.40	83.40	80.40	91.60	93.20
Steers/heifers	cwt.	90.00	104.00	103.00	85.10	95.90	97.70
Cows	cwt.	43.00	55.00	54.00	45.50	59.00	58.20
Calves	cwt.	96.00	114.00	112.00	108.00	120.00	120.00

¹ Entire month. ² Mid-month. ³ Based on purchases first half of month. ⁴ Price not published to avoid disclosure of individual firms. n/a = not available. ⁵ Insufficient sales to establish a price.

All Mushroom Sales Down 3 Percent, Value Down 4 Percent

Sales of the 2009-2010 United States mushroom crop are 793 million pounds, down 3 percent from the 2008-2009 season. Value of sales for the 2009-2010 United States mushroom crop is \$925 million, down 4 percent from the previous season. The number of growers, at 312, is up 23 from last season. The average price is \$1.17 per pound, unchanged from 2008-2009. Volume of sales reported by growers of Agaricus mushrooms for fresh market is 671 million pounds, down 1 percent from the 2008-2009 season. Volume of sales of Agaricus mushrooms for processing is 107 million pounds, down 13 percent from last season. Value of sales for all Agaricus mushrooms totaled \$886 million, down 3 percent from the previous year.

Hired Workers Down 1 Percent, Wage Rates Up 2 Percent From a Year Ago

There were 1,244,000 hired workers on the Nation's farms and ranches during the week of July 11-17, 2010, down 1 percent from a year ago. Of these hired workers, 894,000 were hired directly by farm operators. Agricultural service employees on farms and ranches made up the remaining 350,000 workers. Farm operators paid their hired workers an average wage of \$10.82 per hour during the July 2010 reference week, up 16 cents from a year earlier. Field workers received an average of \$10.12 per hour, up 8 cents from last July, while livestock workers earned \$10.19 per hour compared with \$10.05 a year earlier. The field and livestock worker combined wage rate, at \$10.14 per hour, was up 10 cents from last year. The number of hours worked averaged 41.0 for hired workers during the survey week, up 3 percent from a year ago.

Livestock Slaughter¹: Tennessee & United States, July 2009 and 2010

Species	Number Slaughtered		Total Live Weight		Average Live Weight	
	2009	2010	2009	2010	2009	2010
	1,000 Head		1,000 Pounds		Pounds	
Tennessee						
Cattle	3.4	2.8	2,897	2,394	886	863
Calves	₂	₂	₂	₂	₂	₂
Hogs	50.9	59.9	24,190	27,558	477	461
Sheep & lambs	1.2	1.2	79	91	69	74
United States						
Cattle	2,921.6	2,900.2	3,732,720	3,680,068	1,282	1,273
Calves	80.1	75.1	18,270	18,571	230	251
Hogs	9,148.3	8,469.2	2,444,787	2,275,363	267	269
Sheep & lambs	207.3	197.4	27,937	25,751	135	131

¹ Includes slaughter under Federal inspection and other commercial slaughter (excludes farm slaughter). ² States with no data printed are still included in US total, data not printed to avoid disclosing individual operations.

Wheat Prices Received by Farmers, by Month, Tennessee, 2005-2009

Crop Year	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Marketing Year Average ¹
Dollars Per Bushel													
2005	3.30	3.33	3.51	3.08	²	²	3.25	3.28	3.41	3.56	²	²	3.34
2006	3.39	3.41	3.33	3.78	4.20	4.64	4.71	4.06	²	²	²	²	3.53
2007	4.69	4.82	²	7.70	8.32	6.86	6.65	7.58	9.54	9.61	²	6.14	5.05
2008	6.23	6.13	5.68	5.12	4.22	²	5.25	5.21	4.40	4.60	4.63	5.08	5.71
2009	4.84	4.40	3.87	2.78	²	²	4.52	4.63	4.77	4.00	4.30	4.48	4.65

¹ Marketing year is June 1 of the current year through May 31 of the following year. ² Not published to avoid disclosure of individual firms.

Hay Prices Received by Farmers, by Month, Tennessee, 2005-2009

Crop Year	May	June	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Marketing Year Average ¹
Dollars Per Ton													
Alfalfa Hay													
2005	115.00	115.00	115.00	115.00	120.00	125.00	130.00	130.00	130.00	130.00	125.00	125.00	120.00
2006	120.00	120.00	125.00	125.00	120.00	120.00	120.00	120.00	115.00	120.00	125.00	135.00	122.00
2007	145.00	145.00	145.00	155.00	160.00	165.00	170.00	190.00	210.00	210.00	215.00	215.00	175.00
2008	215.00	215.00	225.00	225.00	225.00	225.00	215.00	205.00	205.00	195.00	195.00	195.00	217.00
2009	190.00	175.00	165.00	160.00	170.00	170.00	175.00	195.00	200.00	190.00	200.00	200.00	177.00
Other Hay													
2005	50.00	51.00	54.00	56.00	55.00	55.00	54.00	52.00	54.00	54.00	56.00	55.00	54.00
2006	54.00	53.00	55.00	57.00	58.00	57.00	58.00	58.00	60.00	63.00	64.00	68.00	57.00
2007	75.00	75.00	80.00	83.00	90.00	93.00	100.00	105.00	110.00	110.00	115.00	120.00	91.00
2008	110.00	100.00	100.00	100.00	100.00	95.00	95.00	90.00	90.00	90.00	90.00	90.00	99.00
2009	75.00	70.00	75.00	80.00	75.00	75.00	76.00	76.00	75.00	75.00	80.00	86.00	76.00
All Hay													
2005	52.00	53.00	56.00	58.00	58.00	57.00	56.00	55.00	56.00	56.00	58.00	57.00	55.50
2006	56.00	55.00	57.00	59.00	59.00	58.00	60.00	60.00	63.00	67.00	66.00	68.00	58.50
2007	77.00	77.00	82.00	85.00	93.00	95.00	105.00	110.00	115.00	115.00	120.00	125.00	93.00
2008	115.00	108.00	104.00	113.00	111.00	105.00	104.00	98.00	95.00	94.00	93.00	93.00	101.00
2009	77.00	71.00	76.00	81.00	76.00	76.00	77.00	78.00	77.00	77.00	82.00	88.00	77.50

¹ Marketing year is May 1 of current year through April 30 of the following year.